



**Roxie Farms
Kenya Ltd**
One Sparkle at a Time

0712 721 798
Info@roxie.co.ke

Swiss Cottages 1 , Ring Road
Riverside Drive, Kileleshwa
Nairobi

Job Title: Sales Representative – Cleaning Services

Location: Nairobi

Company: Roxie Farms Kenya Limited

Job Type: Contract


About Us:

At Roxie Farms, we take great pride in being a leading service provider specializing in high-quality, reliable cleaning solutions that ensure both residential and commercial spaces are left spotless and hygienic. We pride ourselves on our commitment to excellence, reliability, and customer satisfaction. We're looking for an enthusiastic and driven Sales Representative to help us expand our reach and bring in new business!

Job Description:

As a Sales Representative, you will play a key role in growing our customer base. You'll be responsible for building relationships with potential clients, understanding their cleaning needs, and offering tailored solutions that meet those needs.

Responsibilities:

- Identify and prospect new business opportunities (both residential and commercial).
 - Reach out to potential clients via cold calling, email campaigns, and networking.
 - Present our cleaning services to prospects, emphasizing the benefits and value.
 - Close sales and onboard new clients.
 - Follow up with leads and manage sales pipeline.
 - Provide excellent customer service to both new and existing clients.
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- Meet and exceed sales targets and quotas.
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Qualifications:

- Previous sales experience, preferably in B2B or cleaning services.
 - Strong communication and interpersonal skills.
 - Self-motivated with a positive attitude and a passion for sales.
 - Ability to work independently and manage time effectively.
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Why Join Us?

- Monthly retainer + commission structure.
 - Opportunity for growth and advancement.
 - Supportive team environment.
 - Ongoing training and development.
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If you're passionate about sales and want to be part of a growing company, we'd love to hear from you! Please send your resume and a brief cover letter outlining why you'd be a great fit for the role to at info@roxie.co.ke or info@roxiefarmskenya.co.ke by or before COB Tuesday 28th Jan 2025.